

## Commercial offer

### OJSC «Bobruisk factory of vegetable oils»



OJSC «Bobruisk factory of vegetable oils» is looking for large distributors and consumers of oil.

Our company is more than 115 years, specializes in the production of vegetable oils in the Republic of Belarus. It provides a full cycle of processing vegetable oil: refining of bleaching, freezing, deodorize and bottling in PET bottles of 1000 ml / 0.92 kg, 950 ml / 0.87 kg, 500 ml / 0.46 kg, 5,000 ml / 4 6 kg, as well as flexi-tank - 20 tons.

The products are manufactured by HS code:

1512199009 "Refined deodorized sunflower oil" - the weight;

1512199001 "Refined deodorized sunflower oil in assortment" - bottled;

1514199009 "Rapeseed oil refined deodorized" - weight;

1514199001 "Rapeseed oil refined deodorized in assortment" - bottled.

Full information about the product can be obtained in the price list (Annex 1), as well as on our website [www.bzrm.by](http://www.bzrm.by).

Preferable to the shipment of goods to produce under the FCA manufacturer.

Production of OJSC «Bobruisk factory of vegetable oils» is a high quality, environmentally friendly, made on the modern high-tech European equipment and meets the requirements of international and European standards. The high level of production of OJSC «Bobruisk plant of vegetable oil» certified quality management system certificate ISO 9001.

OJSC «Bobruisk factory of vegetable oils» is registered as a member of the international system of article numbering and bar coding GS1, that allows the company to sell their products in all the structures of the wholesale and retail trade.

The company offers flexible terms of cooperation with an individual approach to each customer. OJSC «Bobruisk factory of vegetable oils» seeks to establish mutually beneficial partnerships for the long term with wholesalers, large retail chains, companies producing food.

Prepare dishes of your dreams with our oil, you emphasize the amazing taste and aroma of your favorite products. We will be happy if we produce products will help to prepare your culinary masterpieces.

Looking forward to a long and productive cooperation,

**OJSC "Bobruisk factory of vegetable oils"**

213805, Republic of Belarus, Mogilev region, Bobruisk, Baharov str, 172

Reception: (375225) 48-56-65

Director Jeanne Esipovich

tel. (+375225) 47-45-40

Commercial Department

Kubasheva Alesia tel. (+37529) 108-34-52

Tolstik Irina tel. (+37529) 642-11-40

Our website: [www.bzrm.by](http://www.bzrm.by)

E-mail: [bzrm.k.o@gmail.com](mailto:bzrm.k.o@gmail.com)

Skype: Kommercial11



Рэспубліка Беларусь  
БДК "Белдзяржхарчпрам"  
ААТ "Бабруйскі завод  
раслінных алеяў"

213805, Рэспубліка Беларусь,  
Могілеўская вобл., г. Бабруйск, вул. Бахарава, 172  
тэл/факс (+37225) 485665, тэл. 474540 (дырэктар)  
474600 (збыт), 485657 (зам. дырэктара)  
info@bzrm.by, www.bzrm.by  
р/р 3012200500028 у Зарэчным аддзяленні  
ААТ "Белааграпрамбанк", г. Бабруйск,  
вул. Горькага, 1, МФО 153801465  
УНП 700067240 ОКПО 01797816

# Одери́ха

Республика Беларусь  
БГК "Белгоспищепром"  
ОАО "Бобруйский завод  
растительных масел"

213805, Республика Беларусь,  
Могилевская обл., г. Бобруйск, ул. Бахарова, 172  
тел/факс (+375225) 485665, тел. 474540 (директор)  
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ОАО "Белааграпрамбанк", г. Бобруйск,  
ул. Горького, 1, МФО 153801465  
УНП 700067240 ОКПО 01797816

## LIST OF EXPORT PRICES

JSC «Bobruisk factory of vegetable oils»

Prices are as of 24.03.2014

Name	Unit of measure	USD
<b>Rapeseed oil, refined, deodorized, packed in PET bottles.,</b>		
Rape oil «Rafini» refined, deodorized, packed in PET bottles., Volume 850 ml / 0.78 kg, the shelf life of 12 months	Bottle	0.85
Rape oil «Rafini» refined, deodorized, packed in PET bottles., Volume 950 ml / 0.87 kg, the shelf life of 12 months	Bottle	0.93
Rape oil «Rafini» refined, deodorized, packed in PET bottles., The volume of 1000 ml / 0.92 kg, the shelf life of 12 months	Bottle	0.98
<b>Rapeseed oil refined deodorized in bulk (by weight)</b>		
Rapeseed oil refined deodorized in bulk (by weight), the shelf life of 6 months.	kg	0.93

Price formed on conditions FCA - factory.  
The company operates 100% prepayment.

Business Website: [www.bzrm.by](http://www.bzrm.by) E-mail: [Bzrm.k.o@gmail.com](mailto:Bzrm.k.o@gmail.com)

P.S. Prices are not final and may change depending on the volume of deliveries.

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ААТ "Бабруйскі завод  
раслінных алей" "

213805, Рэспубліка Беларусь,  
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## LIST OF EXPORT PRICES

JSC «Bobruisk factory of vegetable oils»

Prices are as of 24.03.2014

Name	Unit of measure	USD
Sunflower oil refined deodorized «Rafini», packed in PET bottles., Volume 950 ml / 0.87 kg, the shelf life of 12 months.	Bottle	1.24
Sunflower oil unrefined "Oderiha" packed in PET bottles., Volume 950 ml / 0.87 kg, the shelf life of 13 months	Bottle	1.09
Sunflower oil blended rapeseed-TZ 60/40 "A blend of 60/40" refined, deodorized, packed in PET bottles., Volume 950 ml / 0.87 kg, the shelf life of 12 months	Bottle	1.07

Price formed on conditions FCA - factory.  
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Business Website: [www.bzrm.by](http://www.bzrm.by) E-mail: [Bzrm.k.o@gmail.com](mailto:Bzrm.k.o@gmail.com)

P.S. Prices are not final and may change depending on the volume of deliveries.

Republic of Belarus  
BGK "Belgospisheprom"  
JSC «Bobruisk factory of vegetable oils»

213805, Republic of Belarus,  
Mogilev region., Bobruisk, ul. Baharova, 172  
tel / fax: (+375225) 485657, Tel. 474540 (Director)  
474600 (sales), 485657 (Deputy Director)  
p / s 3012200500028 Zarechny office of "BelAPB"  
Bobruisk, MFO 153801465  
UNP 700067240 ОКПО 01797816

Tested by:	Head Engineer	<u>(Signed)</u>	N.K. Borisyuk
	Head Engineer	<u>(Signed)</u>	N.V. Osipenko
	Head Engineer	<u>(Signed)</u>	V.M. Prihodko
	Head Engineer	<u>(Signed)</u>	N.G. Filonchik
	Protocol issued and verified	Head Engineer	<u>(Signed)</u>

The test results apply to the tested sample.  
The protocol is designed in 4 copies and sent to:  
First - OI Bobruisk CSMC;  
Second - OS Bobruisk CSMC;  
The third, fourth - OJSC «Bobruisk factory of vegetable oils»

**REPRODUCTION OF PROTOCOL POSSIBLE ONLY WITH THE PERMISSION OF THE TEST  
DEPARTMENT BOBRUISK CSMC!**

Protocol №360s / 29

Test conditions:

Temperature of 18 - 20 °CHumidity 50 - 60 %DER- $\gamma$  0,10 mSv / h

Name and identification number of the sample products, details of the sample according to the act of selection, name and designation of technical regulations governing the quality and safety	Technical regulations governing the method of testing	Name of quality and safety of products on the technical regulations	The value of quality and safety for technical regulations		Actual value of quality and safety of products on the test results		
			TR TS 021/2011	TR TS 024/2011	unit. (of lab.)	doubled (cont.)	
1	2	3	4	5	6	7	
<b>Sample 29s</b>  <b>Sunflower oil, refined frozen brand P weight</b>  Date of manufacture 24-28.02.2014g.  Technical Regulations Customs Union 021/2011 "On the safety of food products" Attachment 3 Section 7, Attachment 4  Technical Regulations Customs Union 024/2011 "Technical regulations for oil and fat products» Annex 1	GOST 26593-85	1. Peroxide value mmol active oxygen / kg	-	< 10	6,0		
	GOST 5476-80 p.2	2. Acid number, mg KOH / g	-	< 0,6	0,3		
	STB GOST R 51650-2001	3. Mass fraction of benzo (a) pyrene, mg / kg	-	< 0,002	not det.*		
	MU 2142-80	4. Mass fraction of pesticides mg / kg:	HCH ( $\alpha$ , $\beta$ , $\gamma$ - isomers)	< 0,05	-	not det.*	
			DDT and its metabolites	< 0,1	-	not det.*	
			5. Mass fraction of toxic elements in mg / kg:				
	MU 31/04-04 GOST 26930-86 MU 31/04-04 GOST 26927-86 1 4.1.10-15-52-2005 GOST 30178-96 MU 31/04-04	- lead	- lead	< 0,1	-	0,013	
			- arsenic	< 0,1	-	not det.*	
			- cadmium	< 0,05	-	not det.*	
			- mercury	< 0,03	-	not det.*	
- iron			< 1,5	-	0,68		
GOST R 54016-2010	6. Specific activity of a radionuclide cesium-137, Bk / kg.....	- copper	< 0,1	-	0,056		
			< 40	-	less 2,0		
GOST 26593-85	7. Specific activity of a radionuclide strontium-90, Bk / kg		< 80	-	less 0,9		

\* - not detected within the sensitivity of determination

**CONCLUSION:** The test sample of Sunflower oil refined deodorized frozen brands P weight on proven performance meets the requirements of:  
 Technical regulations of the Customs Union 021/2011 "On the safety of food products" Annex 3 Section 7, Annex 4;  
 Technical regulations of the Customs Union 024/2011 "Technical regulations for oil and fat products» Annex 1.

STATE STANDARDIZATION COMMITTEE OF BELARUS  
(GOSSTANDART)  
RESPUBLICAN UNITARY ENTERPRISE  
"BOBRUISK CENTER STARDARTISATION, METROLOGY AND CERTIFICATION"  
DEPARTMENT OF TESTS  
Bobruisk, Pushkin Street, 204a, tel. (0225) 705-997  
Accreditation certificate № BY / 112 02.1.0.0011 to 25.06.2017  
License № 02300 / 2125-2 to 09 02,2016

APPROVED  
Head of Test  
Bobruisk CSMC  
(Signed) L.V. Krut  
"26.03.2014"

PROTOCOL № 360s / 29

March 26, 2014.  
Page 1 of 3. 4 copies.

Test results of the sample production of sunflower oil refined deodorized frozen brands P weight  
Waste (someone) sector chief operating Bobruisk CSMC Borodina O.N.  
in the presence of the Deputy Director to the quality of OJSC «Bobruisk factory of vegetable  
oils» Shkulkova O.A.  
stock of finished products of OJSC «Bobruisk factory of vegetable oils»  
act of selection No 15 of March 14, 2014.  
made (where) of OJSC «Bobruisk factory of vegetable oils»  
The contracting of OJSC «Bobruisk factory of vegetable oils», Bobruisk, Baharov street, 172  
Date selection 14.03.2014.  
Date of commencement of testing 14.03.2014.  
Date of completion of the test 26.03.2014.

Main used test equipment and measuring instruments:

Nos.	MA Denomination	Serial number	Number verification certificate (attestation)	The validity for verification (certification)
1.	Scales square VLKT-500	77	189/7-83	10.01.2015
2.	Laboratory balance electronic AV 264p	8729100235	186/7-83	10.01.2015
3.	Scales KOA-10	129515	stamp	01.2015
4.	Photoelectric photometer KFK-3	0100580	6225/7-30	11.10.2014
5.	Voltammetric analyzer TA-4	1117	2232/7-42	03.05.2014
6.	Electric furnace SNOL	09744	6840/7-88	03.12.2014
7.	Mercury analyzer "Julia-2"	1179	5630/7-42	09.09.2014
8.	Spectrophotometer C-115M1	283	2309/7-43	07.05.2014
9.	Liquid Chromatograph «Agilent 1200»	DE6425228	1868/7-53	17.04.2014
10.	Gas chromatograph "Color-500M"	12	6756/7-53	18.11.2014
11.	Dosimeter-radiometer MKS-AT 1117M	14338	48-482763/1	19.07.2014
12.	Gamma-ray spectrometer "Multirad-gamma" spectrometric complex "Progress"	0882	483692/3	28.11.2014
13.	Beta-spectrometer "Multirad-beta" spectrometric complex "Progress"	0882	483692/2	28.11.2014

## Specifications (sunflower oil)

Depending on the method of processing and quality parameters of sunflower oil are divided into species, varieties and brands, listed in Table 1.

Table 1

Kind of oil	Grade	Mark
Sunflower oil unrefined	High	-
Same	First	-
«	Second	-
Sunflower oil hydrated	High	-
Same	First	-
«	Second	-
Sunflower oil refined not deodorized	-	-
Sunflower oil refined deodorized	-	D
Same	-	P

Note - refined and hydrated sunflower oil destined for direct use in food (for delivery to the retail network and catering), can be "frozen"

Organoleptic quality rapeseed oil, depending on the brands must meet the requirements given in Table 2.

Table 2

Наименование	Characteristics of oil							
	Refined		Hydrated			Unrefined		
	Deodorized	Not deodorized	high	first	second	high	first	second
Transparency	Transparent without sediment				Slight turbidity or "grid" is not a rejection factor	The presence of "grid" above the sediment is not a rejection factor		Slight turbidity above the sediment is not a rejection factor
Smell and taste	Odorless: taste impersonal oil or with pleasant little specific flavors and smell the oil supplied to the commercial network	Peculiar to refined sunflower oil without any foreign smell, taste and bitterness	Peculiar to sunflower oil hydrated without any foreign smell, taste and bitterness		Peculiar to sunflower oil, free from foreign smell, taste and bitterness	Peculiar to sunflower oil, free from foreign smell, taste and bitterness		Peculiar to sunflower oil. Slightly musty smell and taste mild bitterness is not a rejection factor

Notes: Slightly blurred or "grid" in refined sunflower oil and hydrated, entering for trade network and catering, as well as in the hydrated and refined oils for industrial processing is not a rejection factor. In the "frozen" refined and hydrated oils "grid" is not allowed.



## Specifications (rapeseed oil)

Rapeseed oil, depending on the degree of purification and destination classified into grades indicated in the table.

Table 1

Grade of oil	Purification rate	Appointment
R	Unrefined	For industrial processing on the food purposes
SK	Refined (including adsorption treatment step) not deodorized	For the manufacture of hydrogenated fat and industrial processing with the use of deodorization
P	Refined deodorized	For delivery to the trading network and catering facilities, as well as for the manufacture of food products
PD	Refined, deodorized with additives (blended - mixed with other types edible vegetable oils, including unrefined, fortified, aromatic)	For delivery to the trading network and catering facilities, as well as for the manufacture of food products
T	Unrefined	For industrial processing for technical purposes

Organoleptic quality rapeseed oil, depending on the brands must meet the requirements given in Table 2.

Table 2

Indicator name	Specifications for rapeseed oil grades						
	D	P	PD	SK	R	T	TSK
Transparency	Transparent				Slight clouding		
Smell, taste	Inherent deodorized oil without foreign odor and flavor		Inherent deodorized oil with flavor additives included	Inherent deodorized oil without foreign odor and flavor		Smell peculiar to rapeseed oil, odor, taste is not defined	
Color	Light yellow		Light yellow *	Yellow, allowed a greenish tint		Dark yellow with a greenish tinge	

\* When you make a stained shade of color additives allow introduced additives

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213805, Рэспубліка Беларусь,  
Магілёўская вобл., г. Бабруйск, вул. Бахарава, 172  
тэл/факс (+37225) 485665, тэл. 474540 (дырэктар)  
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ААТ "Белагранпрамбанк", г. Бабруйск,  
вул. Горькага, 1, МФО 153801465  
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УНП 700067240 ОКПО 01797816

LIST OF EXPORT PRICES  
JSC «Bobruisk factory of vegetable oils»

Prices are as of 24.03.2014

Name	Unit of measure	USD
Sunflower oil refined deodorized «Rafini», «Shalom» bottled in PET bottles., Volume 950 ml / 0.87 kg, the shelf life of 12 months.	Bottle	1.12
Blended oil olive Subfam the Solar-TZ «Rafini» refined deodorized packed in PET bottles., Volume 950 ml / 0.87 kg, shelf life of 12 months	Bottle	1.47
Sunflower oil "Oderiha" bottled in PET bottles., Volume 950 ml / 0.87 kg, the shelf life of 13 months	Bottle	0.96
Blended oil sunflower-rapeseed 60/40 TZ "A blend of 60/40" refined deodorized packed in PET bottles., Volume 950 ml / 0.87 kg, shelf life of 12 months	Bottle	1.09
Rape oil «Rafini» refined, deodorized, packed in PET bottles., Volume 950 ml / 0.87 kg, shelf life of 12 months.	Bottle	1.06
Refined olive oil «Rafini» packed in PET bottles., Volume 950 ml / 0.87 kg, shelf life of 24 months from date of manufacture.	Bottle	4.50
Camelina oil unrefined "Oderiha" bottled in PET bottles., Volume 950 ml / 0.87 kg, shelf life of 12 months	Bottle	1.19
Mustard oil unrefined "Oderiha" bottled in PET bottles., Volume 950 ml / 0.87 kg, shelf life 6 months	Bottle	1.38
Refined olive oil «Rafini» packed in PET bottles., Volume 500 ml / 0.46 kg, shelf life of 24 months from date of manufacture NEW!	Bottle	2.36
Camelina oil unrefined "Oderiha" bottled in PET bottles., Volume 500 ml / 0.46 kg, shelf life of 12 months NEW!	Bottle	0.80
Mustard oil unrefined "Oderiha" bottled in PET bottles., Volume 500 ml / 0.46 kg, shelf life of 12 months NEW!	Bottle	0.80
Roasted salted peanuts "Nazubok" 70 g	Package	0.37
Roasted peanuts "Nazubok" 70 g	Package	0.36
Sunflower oil refined deodorized «Rafini», «Shalom» bottled in PET bottles., Volume 5000ml / 4.6 kg, shelf life of 12 months.	Bottle	5.65
Rape oil «Rafini» refined, deodorized, packed in PET bottles., Volume 5000ml / 4.6 kg, shelf life of 12 months	Bottle	5.50

Price formed on conditions FCA - factory.

The company operates 100% prepayment.

Business Website: [www.bzrm.by](http://www.bzrm.by) E-mail: [marketing@bzrm.by](mailto:marketing@bzrm.by)

Prices are not final may be reduced after further negotiations

Tested by:	Head Engineer	<u>                    </u>	(Signed)	N.K. Borisyuk
	Head Engineer	<u>                    </u>	(Signed)	N.V. Osipenko
	Head Engineer	<u>                    </u>	(Signed)	V.M. Prihodko
	Head Engineer	<u>                    </u>	(Signed)	N.G. Filonchik
	Protocol issued and verified	Head Engineer	<u>                    </u>	(Signed)

The test results apply to the tested sample.  
The protocol is designed in 4 copies and sent to:  
First - OI Bobruisk CSMC;  
Second - OS Bobruisk CSMC;  
The third, fourth - OJSC «Bobruisk factory of vegetable oils»

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DEPARTMENT BOBRUISK CSMC!**

Protocol №359s / 28

Test conditions:

Temperature of 18 - 20 °CHumidity 50 - 60 %DER-γ 0,10 mSv/h

Name and identification number of the sample products, details of the sample according to the act of selection, name and designation of technical regulations governing the quality and safety	Technical regulations governing the method of testing	Name of quality and safety of products on the technical regulations	The value of quality and safety for technical regulations		Actual value of quality and safety of products on the test results	
			TR TS 021/2011	TR TS 024/2011	unit. (of lab.)	doubled (cont.)
1	2	3	4	5	6	7
<b>Sample 28s</b>  <b>Rapeseed oil, refined brand P weight</b> Date of manufacture 20-23.02.2014g.  Technical Regulations Customs Union 021/2011 "On the safety of food products" Attachment 3 Section 7, Attachment 4  Technical Regulations Customs Union 024/2011 "Technical regulations for oil and fat products» Annex I	GOST 26593-85	1. Peroxide value mmol active oxygen / kg	-	< 10	5,6	
	GOST 5476-80 p.2	2. Acid number, mg KOH / g	-	< 0,6	0,4	
	GOST 30089-93	3. Mass fraction of erucic acid,% to total fatty acids	-	< 3,0	less 1,0	
	STB GOST R 51650-2001	4. Mass fraction of benzo (a) pyrene, mg / kg	-	< 0,002	not det.*	
	MU 2142-80	5. Mass fraction of pesticides mg / kg:				
		HCH (α, β, γ- isomers)	< 0,05	-	not det.*	
		DDT and its metabolites	< 0,1	-	not det.*	
	MU 31/04-04	6. Mass fraction of toxic elements in mg / kg:				
	GOST 26930-86	- lead	< 0,1	-	0,015	
	MU 31/04-04	- arsenic	< 0,1	-	not det.*	
	GOST 26927-86	- cadmium	< 0,05	-	0,003	
	I 4.1.10-15-52-2005	- mercury	< 0,03	-	not det.*	
	GOST 30178-96	- iron	< 1,5	-	1,07	
MU 31/04-04	- copper	< 0,1	-	0,003		
GOST R 54016-2010	7. Specific activity of a radionuclide cesium-137, Bk / kg.....	< 40	-	less 2,0		
GOST 26593-85	8. Specific activity of a radionuclide strontium-90, Bk / kg	< 80	-	less 0,9		

\* - not detected within the sensitivity of determination

**CONCLUSION:** The test sample of Rapeseed oil refined deodorized brands P weight on proven performance meets the requirements of:  
 Technical regulations of the Customs Union 021/2011 "On the safety of food products" Annex 3 Section 7, Annex 4;  
 Technical regulations of the Customs Union 024/2011 "Technical regulations for oil and fat products» Annex I.

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DEPARTMENT OF TESTS  
Bobruisk, Pushkin Street, 204a, tel. (0225) 705-997  
Accreditation certificate № BY / 112 02.1.0.0011 to 25.06.2017  
License № 02300 / 2125-2 to 09 02,2016

APPROVED  
Head of Test  
Bobruisk CSMC  
(Signed) L.V. Krut  
"26.03.2014"

PROTOCOL № 359s / 28

March 26, 2014.  
Page 1 of 3. 4 copies.

Test results of the sample production of rapeseed oil refined deodorized brands P weight  
Waste (someone) sector chief operating Bobruisk CSMC Borodina O.N.  
in the presence of the Deputy Director to the quality of OJSC «Bobruisk factory of vegetable  
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stock of finished products of OJSC «Bobruisk factory of vegetable oils»  
act of selection No 15 of March 14, 2014.  
made (where) of OJSC «Bobruisk factory of vegetable oils»  
The contracting of OJSC «Bobruisk factory of vegetable oils», Bobruisk, Baharov street, 172  
Date selection 14.03.2014.  
Date of commencement of testing 14.03.2014.  
Date of completion of the test 26.03.2014.

Main used test equipment and measuring instruments:

Nos.	MA Denomination	Serial number	Number verification certificate (attestation)	The validity for verification (certification)
1.	Scales square VLKT-500	77	189/7-83	10.01.2015
2.	Laboratory balance electronic AV 264p	8729100235	186/7-83	10.01.2015
3.	Scales KOA-10	129515	stamp	01.2015
4.	Photoelectric photometer KFK-3	0100580	6225/7-30	11.10.2014
5.	Voltammetric analyzer TA-4	1117	2232/7-42	03.05.2014
6.	Electric furnace SNOL	09744	6840/7-88	03.12.2014
7.	Mercury analyzer "Julia-2"	1179	5630/7-42	09.09.2014
8.	Spectrophotometer C-115M1	283	2309/7-43	07.05.2014
9.	Liquid Chromatograph «Agilent 1200»	DE6425228	1868/7-53	17.04.2014
10.	Gas chromatograph "Color-500M"	12	6756/7-53	18.11.2014
11.	Dosimeter-radiometer MKS-AT 1117M	14338	48-482763/1	19.07.2014
12.	Gamma-ray spectrometer "Multirad-gamma" spectrometric complex "Progress"	0882	483692/3	28.11.2014
13.	Beta-spectrometer "Multirad-beta" spectrometric complex "Progress"	0882	483692/2	28.11.2014

# Certificate of quality and safety

№ \_\_\_\_\_ « \_\_\_\_\_ » \_\_\_\_\_ 201\_\_

Date of manufacture / loading " \_\_\_\_\_ " \_\_\_\_\_  
201\_\_ of

Type of *refined rapeseed oil deodorizing Mark P*  
Appointment for delivery in the retail network and  
the network of catering, as well as for the  
manufacture of food products

grade ----

Transparency *transparent*

Smell and taste *characteristic of deodorized*

Color: *light yellow*

Color value, *mg of iodine* 6,0

Acid number, *mg KOH / g, not more than* 0,3

Peroxide value, *½ O mmol / kg, not more than* 2.0

Mass fraction of fatty impurities, % *absence*

Mass fraction of phosphorous  
in terms of sterearolecitin % *absence*

Moisture and volatile substances, % *0.10*

Soap (quality test) *absence*

Mass fraction of erucic acid, %, not more than *1.5*

Corresponds to GN 10-117-99 (RDU-99)

Meets STB 1486-2004

Storage / shelf life: *6 months*

## OJSC «BOBRUISK FACTORY OF VEGETABLE OILS»

The sender's address: 231805, Bobruisk  
Mogilev region, Baharov Str. 172  
tel. (0225) 47-48-43  
Departure station Bobruisk

Tanker № \_\_\_\_\_

Waybill number \_\_\_\_\_

Net Weight \_\_\_\_\_

Destination station \_\_\_\_\_

recipient \_\_\_\_\_

Note: Declaration of Conformity Number  
Vehicle BY / 112 11.01, TR024 010 00191

Quality Engineer \_\_\_\_\_

